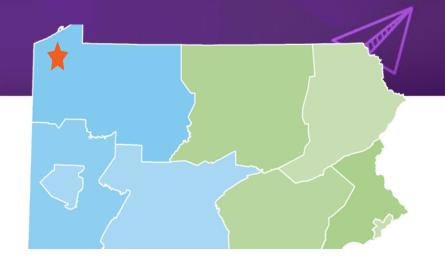


Welcome to tonight's presentation
We will begin promptly at 6:00
Thank you for silencing your cell phone!







### **Amy Sloan**

Higher Education Access Partner
Northwest Region
PA Higher Education Assistance Agency

(PHEĂA)

724-977-3662

Amy.sloan@pheaa.org

# Topics



- Be a Smart Consumer
- Necessary Things to Consider
- Financial Aid Made Simple 5 Steps
  - Free Money (Scholarships, Federal & PA State Grant)
  - Deadlines
  - Filing the FAFSA
  - Comparing Financial Aid Notifications
  - Be sure to have the funds
- Student, Parent and Alternative Loans
- Tips and Strategies
- Web Resources

### Be a Smart Consumer



### DO YOUR RESEARCH

What is the net price you will pay?

What is the graduation rate?

What is the average debt of graduates?

What is the employment outcome?



### **Necessary Things to Consider**



### **Students – Return On Investment**

- Consider your academic major choice and academic demands
- What is your expected salary?
  - Versus the cost of your education choice
- What are the employment demands?
   Now/future?
- Where are your best employment options?
  - Big city? Rural location? What is the cost of living where you may work?



### **Necessary Things to Consider**



### **Parents – Affordability**

- College costs Tuition, housing, food, books, fees
- Out of pocket costs beyond just the first year
- Cost of transportation Logistics between semesters, breaks
- Are you willing to commit to loans for your student's education?
- Do you know your best parent loan options?
  - Federal Parent (PLUS) Loans, Private Loans

### **Net Price Calculator**



- What is the Net Price that you will pay?
  - Net Price Calculator





#### Search for Schools' Calculator

Begin typing to search for schools



#### What does Net Price mean?

Net Price is the amount that a student pays to attend an institution in a single academic year AFTER subtracting scholarships and grants the student receives. Scholarships and grants are forms of financial aid that a student does not have to pay back.

#### What is a Net Price Calculator?

Net price calculators are available on a college's or university's website and allow prospective students to enter information about themselves to find out what students like them paid to attend the institution in the previous year, after taking grants and scholarship aid into account.

### collegecost.ed.gov/net-price

## MySmartBorrowing.org



- An interactive, online tool created by PHEAA that helps students and families:
  - Estimate career salaries & college tuition
  - View the impact of savings on overall cost
  - Calculate loan repayment
  - Avoid over-borrowing







# MySmartBorrowing guides students and families through four easy sections:

1 Select a Career

2 Select a School

3 Factor in Savings

4 Get Results

### View the Results

# Once you input your selections, you can:

- View your potential salary in your new career
- Add & compare up to four colleges
- See if you're borrowing too much



# The Rule





Don't borrow more to get your education than you can reasonably expect to make during your very first year in the workforce.

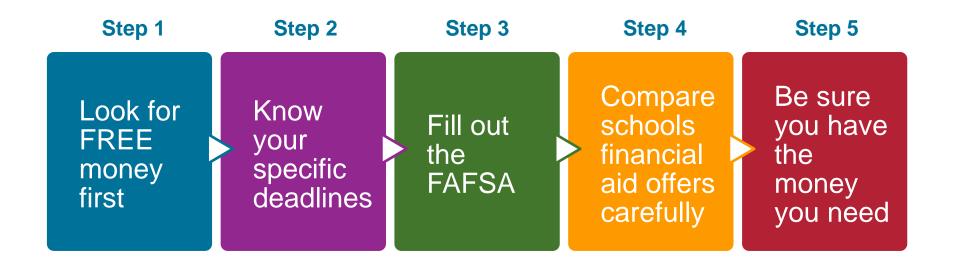
 This keeps your loan payment <12% of</li> your gross earnings

(Recommendation from the National Endowment for Financial Education – NEFE.org)

### Financial Aid Made Simple



### **5 Steps to Financial Aid**



### What Is Financial Aid?



Financial aid consists of funds provided to students and families to help pay for postsecondary educational expenses.



Gift Aid

**Grants/Scholarships** 



Self-Help

**Work-Study** 



Loans

Federal Student Loans, PLUS, Private Loans

## **Funding Sources**





## Federal Government



## State Government



# School or College



## Scholarships



### **Step 1: Look For Free Money First**



- Scholarships are obtainable Effort pays off!
- Available beyond the first year
- Wide variety of criteria



## **Types of Scholarships**





**Postsecondary Scholarships** 



Local and Regional **Scholarships** 



**National Scholarships** 

## **Scholarship Search Tips**



- Start searching early
- Use FREE scholarship search sites
- Don't ignore scholarships with smaller award amounts
- Don't miss deadlines
- Search for scholarships every year



## Fastweb.com



- Largest, most accurate and most frequently updated scholarship database
- Matches scholarships to specific student criteria
- Sends email message when students qualify for a scholarship





### Watch for Scholarship Scams



- Application fees
- "Guaranteed" scholarships
- Solicitations
- Official-looking companies





### **Federal Grant Programs**



- Pell Grant max award \$7,395
  - Eligibility is the same for every postsecondary institution
- Federal Supplemental Educational Opportunity Grant (FSEOG) – max award \$4,000
  - Eligibility determined by Financial Aid Office at each potential school
  - Student must be enrolled at least half-time
  - Awarded to most financially needy students

PA State Grant Program

- In-state max award \$5,750 (full-time)
- Reciprocal states: Delaware, DC, Massachusetts, Ohio, Vermont, West Virginia
  - Up to \$600 for full-time students (\$800 for veterans)
- Award amount determined in part by the cost of the school

Must be at least half-time to be eligible



### 2022-23 Award Amounts

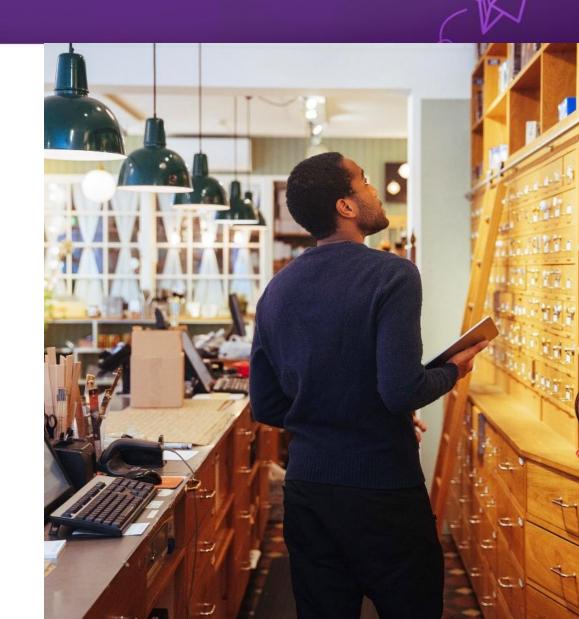
The maximum award for student attending an approved school in a reciprocal state is \$600 and \$800 (veterans)

\* Must be at least half-time to be eligible

Cost Tier	Maximum Award	Minimum Award
\$0 - \$12,000	\$3,058	\$500
\$12,001 - \$19,000	\$4,894	\$500
\$19,001 - \$29,000	\$5,260	\$500
\$29,001 - \$32,000	\$5,750	\$500

# Work-Study

- You must have financial need in order to qualify for work-study
- A work-study position is not guaranteed and may even require an interview
- Work-Study income removed from FAFSA eligibility calculation



# St

### **Step 2: Know Your Deadlines**



- Applications for admission
- Deadlines for scholarships
  - Institutions,Outside Sources
- Free Application for Financial Aid (FAFSA)
  - Schools have priority deadlines



### **PA State Grant Deadlines**



- May 1 If you plan to enroll in a degree program or a college transferable program at a junior college or other college or university (excludes community colleges)
- August 1 If you plan to enroll in a community college; a business, trade, or technical school; a hospital school of nursing; or a 2-year program that is not transferable to another institution

DON'T MISS THE DEADLINE!





- Make sure you know the priority FAFSA filing deadlines for the schools you are researching.
- File your FAFSA prior to the earliest deadline of your school possibilities.
- Students do not have to be accepted for admission to list any schools on the FAFSA.

# **Step 3:** The FAFSA is Your Connection to Funding

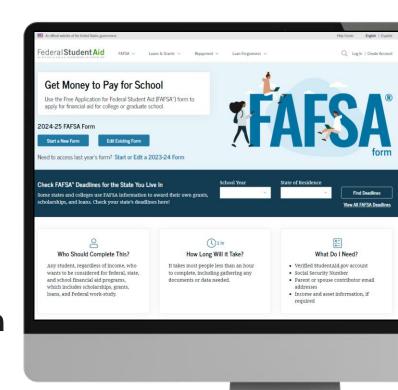
The FAFSA is a federal form used to determine student eligibility for the following:

- Federal programs
- State programs
- School programs



# FAFSA (Free Application for Federal Student Aid) – StudentAid.gov/fafsa

- The FAFSA is the primary federal form for financial assistance to attend postsecondary school.
- Must file a FAFSA each year a student attends school to be eligible.
- File online Fast, Secure,
   SKIP LOGIC and Built-in Edits.
- While filing the FAFSA online is preferred, a printable PDF version is available at StudentAid.gov.





- The student applying for aid and all contributors providing information on the FAFSA need to create an FSA ID at studentaid.gov/fsa-id.
- Create 2-4 days prior to completing the FAFSA.
- Legal signature for student and contributors.
- Users without an SSN will be able to acquire an FSA ID.

Social Security
Number

Username

**Email Address** 

Password

Mobile Phone

Security Questions

Enable Two-Step
Verification



### **Roles Within the 2024-25 FAFSA**







- Contributors will need an FSA ID to access the FAFSA application.
- No more ability to start a FAFSA form with just student identifiers.
- Parent and student contributors must log in separately to complete their respective sections.

### Who is a Contributor?







- The student's dependency, marital, and tax filing statuses will determine if additional contributors are required on the FAFSA form.
- If married and filed jointly with current spouse, then minimal information about current spouse is required and the spouse doesn't have to log in.
- If married or unmarried/living together but did not file taxes jointly, then both will need to log in and sign the FAFSA form.
- Beginning in 2024-2025, independent students will no longer be able to provide parental data on their FAFSA.

# For Dependent Students, Who Reports Info on the 2024-25 FAFSA?



### YES

- Married parents living together
- Biological parents living together
- Divorced or separated parents:
  - The parent that provided the most financial support to student over the past 12 months
  - If equal, then student would invite the parent with the higher income
- Stepparent If part of the student's household
- Adoptive parents

#### NO

- Foster Parents
- Legal Guardians
  - By court order
- Anyone else the student is living with



### 2024-2025 FAFSA Prep





Social Security Numbers



Federal Tax Returns and W-2's (2022)



Child Support Received



Checking and Savings Account Statement Balances as of FAFSA Filing Date



**Investment Records** 



**Email Addresses** 



Student & Parent Federal Student Aid Account (FSA ID)





#### Report the current value at time of filing the FAFSA:

- ✓ Cash ✓ Stocks ✓ Bitcoin
- √ Checking 
  √ Bonds 
  ✓ Mutual funds
- ✓ Savings ✓ Certificates of deposit (CD) ✓ Net value of real estate
- Value of 529 accounts for the student owned by the parent(s) of a dependent applicant or owned by the student applicant
- Child support received for the most recently complete calendar year
- Net Worth of your businesses or for-profit agricultural operations.

#### **Not** reported on FAFSA as an asset:

- Value of primary home
- Value of qualified retirement accounts
- Value of life insurance policies
- Value of personal property
- Value of 529 for any other family members (excluding applicant)



### Parents & Student Income and Assets



#### Parent - Income

 Allowances are made for taxes, working households, and living allowances based on family size

#### **Assets**

 12% of the value of the assets is used in the calculation of the SAI

### Student - Income

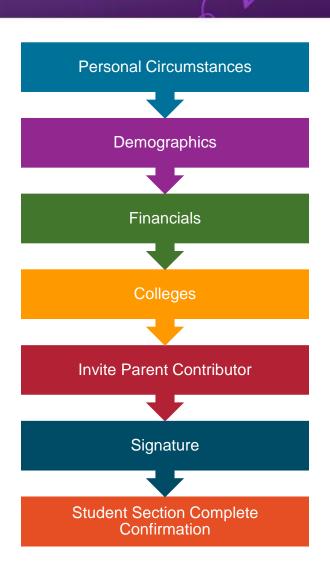
- Allowances are made for taxes
- Earnings from work-study are excluded
- Income protection allowance of up to \$9,410 and remaining income assessed at 50%

#### **Assets**

- Dependent students must report assets in their name
- 20% of the value of the assets is used in the calculation of the SAI

### FAFSA Steps – Dependent Student

- 1. Login dependent student
- 2. Dependent Onboarding Steps
- 3. Verify Student Identity Information
- 4. Student Provides Consent





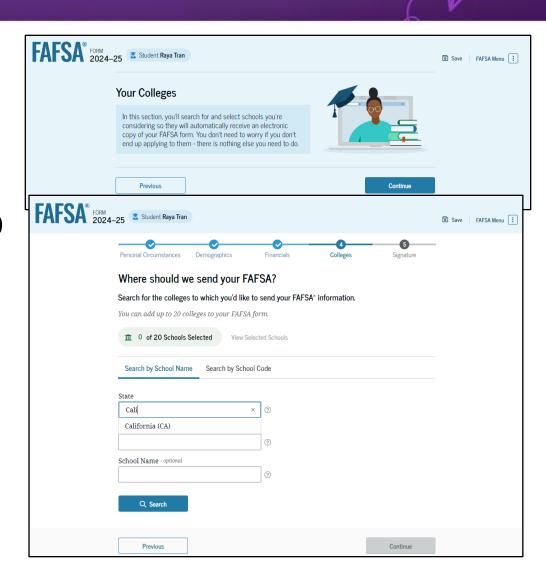


- Students and contributors must provide consent to retrieve and disclose federal tax information from the IRS for the student to be eligible for federal student aid.
- Direct Data Exchange to import applicant, parent, parent souse, and/or student spouse Federal Tax Information (FTI)
- The data exchange with the IRS may not work if the student or parent:
  - has had a change in marital status after the end of the tax year.
  - filed a Puerto Rican or foreign tax return.
  - was victim of identity theft, involving their federal tax return.

### FAFSA – School Selection

<

- List more than one!
- Only schools that are listed will be able to see your FAFSA information.
- Students can list up to 20 colleges at a time
- Schools can be added or deleted at any time
- Once the final school choice is made, students should update their PA State Grant record.



## Dependent Student Invites Parent

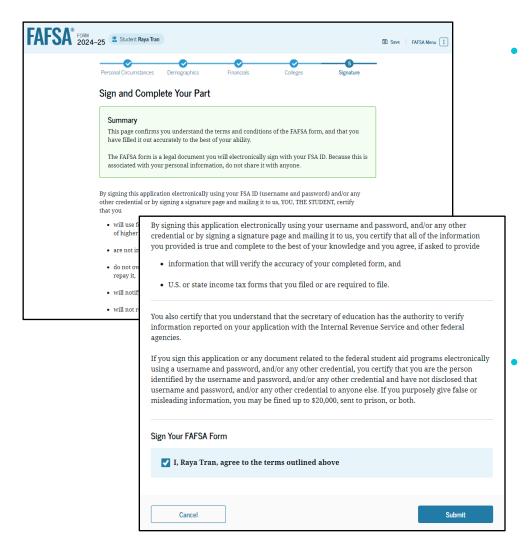


 The student is asked to enter personal information about their parents in order to send them an invite to their FAFSA® form. In this scenario, the student invites one parent.

FAFSA® FORM 2024–25   Student Raya Tran	S Save FAFSA Menu :	Social Security Number (SSN)	Social Security Number (SSN)
Personal Circumstances Demographics Financials Colleges Signature  Invite Parents to your FAFSA® Form	-	My parent doesn't have a SSN	My parent doesn't have a SSN
You will need to provide information for your parents  Based on your answers in the previous section, you'll need to provide information about both of your parents on your FAFSA form. You can invite your family members to your form to help you complete all required sections.		Email Address alcinatran@school.edu	Email Address
Enter names of parents, identified on the prior page, and we'll send electronic requests on your behalf.  Please make sure to provide information that your parents would use to login to StudentAid.gov.		Confirm Email Address alcinatran@school.edu	Confirm Email Address
Parent Parent Spouse extensed		Invite Parent	Invite Parent
First Name  Alcina			
Last Name  Tran  Date of Birth  Month Day Year  05 05 1973 ③		Previous	Continue

## Signing with the FSA ID





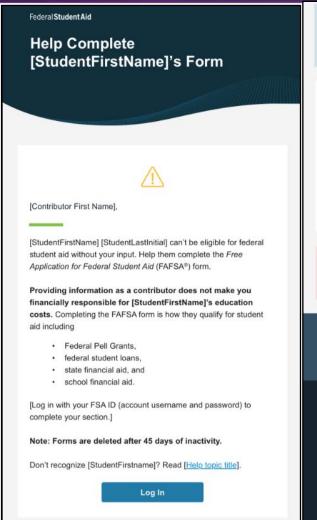
- On this page, the student acknowledges the terms and conditions of the FAFSA® form and signs their section. After agreeing and signing, the student is able to submit their section of the FAFSA form.
- Since parent information has not been provided, the FAFSA form is not considered complete and can not be processed yet.

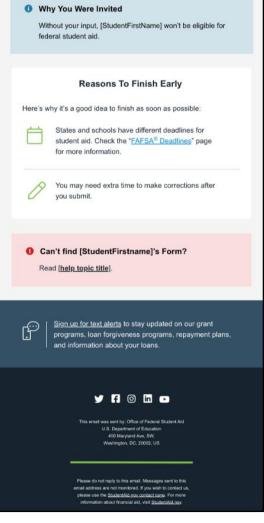


### Parent's Invitation Email







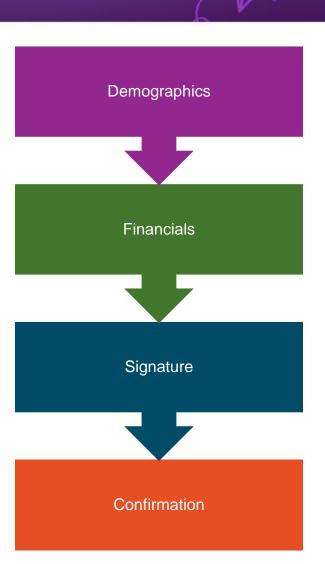


## FAFSA Steps – Parent Contributor

Special Specia

- 1. Following link in email invite
  - Parent Log In
- 2. Parent Onboarding Steps
- 3. Verify Parent Identity Information
- 4. Parent Provides Consent

Once all required data has been provided and all sections have been signed, any contributor can submit the FAFSA form

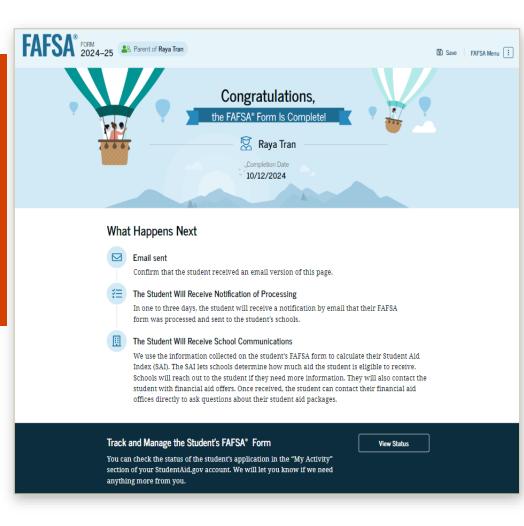


## Confirmation Page When Parent Submits the FAFSA

Confirmation page will be emailed and is available if the student logs into:

StudentAid.gov

Applicants should allow or enable pop-ups from <a href="StudentAid.gov">StudentAid.gov</a> prior to completing the FAFSA, to ensure able to view all beneficial information.







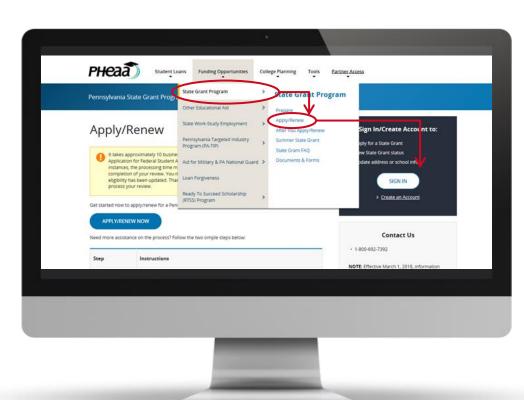
- In addition to the FAFSA, first-time applicants must also complete the PA State Grant Form (SGF).
- How to access SGF:
  - The link from FAFSA confirmation page
  - The link will only be available after all contributors have completed their sections.
  - Through Account Access at <a href="mailto:pheaa.org">pheaa.org</a> (24-48 hours after submitting the FAFSA)
- If the student submits the completed FAFSA, the student will see the confirmation page and there will be a link to complete the State Form on the confirmation page.
  - If the contributor submits the completed FAFSA, the student will receive the confirmation page via email. However, there is no link in the confirmation email.
- If the student misses the link or the completed FAFSA is submitted by a contributor, the student can log into the Studentaid.gov account and access the link to complete the state grant from. If the student's FAFSA is processed, they will click on "Apply for State Aid" on their My Activity page on StudentAid.gov.

### **PHEAA Account Access**



#### Create an account to:

- Check your PA State Grant eligibility
- Update your school of choice listed on the PA State Grant Form
- Complete State
   Grant Form, if you
   missed the link at the
   end of the FAFSA



### FAFSA is Filed... Now What?









Schools receive FAFSA and calculate financial aid



Schools send Financial Aid Notifications to student



## **After Filing**

Information will be shared with PHEAA and all college choices.

In a few days an email will be sent to the student regarding the processing of their FAFSA and their FAFSA Submission Summary.

Students should monitor the email account provided on the FAFSA and respond to requests from Federal Student Aid, PHEAA and the colleges.



- Primarily income-driven
- Major factors for dependent student:
  - Parental & student income and assets
  - Family size and number of family members in college
- A student's SAI remains the same no matter which school the student attends
- The SAI is not the amount a family is required to pay and is rarely the amount they actually pay



## 公

## **Special Circumstances**



## If things change....

- Divorced or separated parents
- Stepparents
- Adoptive parents
- Foster parents

- Legal guardians
- Living with others
- Recent death or disability
- Reduced income

## **Step 4:** Compare Schools' Financial Aid Notices Carefully

- Official notification from the school, there is no required standard format
- Lists the type and amount of aid to be received
- Describes what must be done to accept pr reject any aid
- Discloses rights, responsibilities and academic requirements

Bottom Line: What are your out-of-pocket costs?



## Reviewing the Financial Aid Package

How much of the financial aid is free money?

Which awards are based on need, and which are based on merit?

Are there any conditions on the free money? GPA requirement?

Will awards increase as tuition increases?

Will awards change from year to year?

Will loans be needed?

## What School Costs Are Considered?

## Schools cost of attendance includes:

- Tuition and fees
- Housing and Food
- Books and supplies
- Transportation
- Miscellaneous living expenses
- Childcare, if necessary



You can receive financial aid up to the total of the school regardless of your SAI!

## **Comparing Packages**

Cost	\$20,000	\$30,000	\$50,000
EFC	\$ 3,000	\$ 3,000	\$ 3,000
Need	\$17,000	\$27,000	\$47,000
Free Money	\$ 6,000	\$ 8,000	\$18,000
Loans	\$ 5,500	\$ 7,000	\$ 8,000
Work-Study	\$ 0	\$ 2,000	\$ 3,000
TOTAL AID	\$11,500	\$17,000	\$29,000
Gap = (Cost – Aid)	\$ 8,500	\$13,000	\$21,000
Actual Cont. = (Cost – Free \$)	\$14,000	\$22,000	\$32,000

## **Step 5:** Be Sure You Have The Money You Need

- Have you considered annual out of pocket costs beyond the first year?
- Do you understand your actual costs?
- Do you have a strategy for handling out of pocket costs?





## LOANS





#### Federal Student Loans



- Available to ALL students REGARDLESS of need
- In student's name, no collateral or credit check, must sign MPN
- Interest rate is 5.50%. There is a 1.057% fee deducted from loan amount at disbursement
- No payments required while attending school & six-month grace period
- Subsidized No interest charged to student while enrolled or in grace period
- Unsubsidized Interest accrues in school and during grace period



# Federal Direct Stafford Loan Borrowing Limits

Undergraduate Students			Graduate Students
Annual Limits	Dependent Students	Independent or dependent students whose parents are unable to borrow a PLUS Loan	Graduate or Professional Studies
1 <sup>st</sup> Year	\$5,500 Total No more than \$3,500 may be subsidized	<b>\$9,500</b> Total No more than \$3,500 may be subsidized	
2 <sup>nd</sup> Year	\$6,500 Total No more than \$4,500 may be subsidized	\$10,500 Total No more than \$4,500 may be subsidized	<b>\$20,500</b> each academic year Graduate / Professional students are no longer eligible for subsidized loans
3 <sup>rd</sup> Year and beyond	<b>\$7,500</b> Total No more than \$5,500 may be subsidized	\$12,500 Total  No more than \$5,500 may be subsidized	
Aggregate Limits	\$31,000 Total No more than \$23,000 may be subsidized	\$57,500 Total No more than \$23,000 may be subsidized	\$138,500 Total No more than \$65,000 may be subsidized



ONLY consider Direct PLUS or private alternative loans after looking into all other sources of financial aid.

## 公

### Federal Direct PLUS Loan



- For parents of dependent undergraduate students
- In parent's name for student costs
- Rates set every July 1st for the life of that year's loan; fees are deducted from disbursement
  - 8.05% variable/fixed interest rate; 4.228% fees
- MUST apply each year
- Repayment begins immediately can be deferred while student is in school; Interest will continue to accrue

If denied - student is eligible for an additional \$4,000 unsubsidized loan



- From private lenders or financial institutions
- In student's name/co-signers usually required
- Can borrow up to the Cost of Attendance
- Based on credit scores and debt-to-income
- Principal can be deferred while student is in school; Interest will continue to accrue
- Terms vary by lender compare before making choices

#### READ THE FINE PRINT



PA's Low-Cost Way to Pay for College!

Low, Fixed Rates 3.82-7.69% 1,2

Effective as of 5/11/23

Learn more at PHEAA.org/PAForward

1) Annual Percentage Rate (APR) Calculations – The lowest APR is based on the following assumptions: a loan of \$10,000 made in a single disbursement, a borrower who selected an Immediate Repayment Plan and a repayment term of 60 months, monthly payments of \$183.49 a fixed periodic interest rate of 4.10%, and a total amount repaid of \$11,009.34. The borrower in this sample qualified for a 0.25% Direct Debit benefit for the entirety of the repayment period. The highest APR is based on the following assumptions: a loan of \$10,000 made in a single disbursement, a borrower who selected an Immediate Repayment Plan and a repayment period on the following assumptions: a loan of \$10,000 made in a single disbursement, a borrower in this sample qualified for a 0.25% Direct Debit benefit for the entirety of the repayment period. The highest APR is based on the following assumptions: a loan of \$10,000 made in a single disbursement term of 180 monthly payments of \$64.17 for 46 months and \$93.84 for 180 months, a fixed periodic interest rate of 7.70%, and a total amount repaid of \$19,843.12. The borrower in this sample did not qualify for any interest rate discounts. These APRs are estimated and any differ from the actual rates received.

2) The provided rate range applies to Parent loans and may change based on loan type, loan term, repayment plan, and applicable discounts (not all discounts apply to all loan products). See individual loan programs for more specific information. PHEAA uses applicant credit scores to determine eligibility and interest rates. Higher credit scores may mean an applicant is offered a lower interest rate.

Applicants are subject to credit qualifications, completion of an application and credit agreement, and verification of application information.

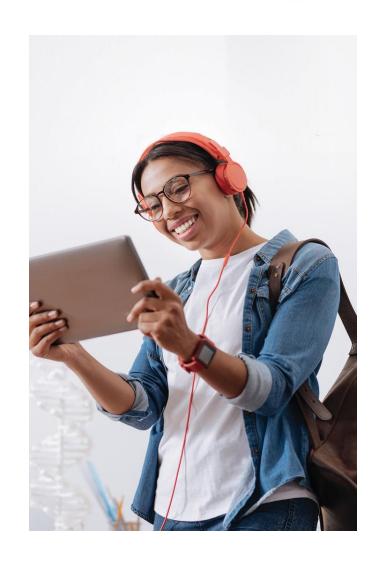
PHEAA reserves the right to discontinue all programs or benefits without prior notice.

### **Undergraduate & Graduate**

Pennsylvania's Student Loan Program

- Low-cost, fixed interest rates
- Zero fees
- Borrow up to 100% certified cost of attendance including tuition, fees, room, board, books, etc. (Subject to aggregate loan limits)
  - Loans taken for a less than half-time academic period may borrow up to \$5,000
- Low minimum loan amount: \$1,500
- 0.50% interest rate reduction for graduating
- 0.25% interest rate reduction for enrolling in Direct Debit
- No pre-payment penalty
- Multiple repayment plans
- Co-signer release option

Visit PHEAA.org/PAForward today!



## Ways to Reduce the Need for Financial Aid

- Graduate on time!
- Earn college credits in high school
- 2+2 or 3+2 Strategy
- Buy/rent textbooks
- Consider commuting
- Find cheaper meal plan





#### **Use Your Resources**





- PHEAA.org
  - PHEAA toll free: 800-692-7392
- StudentAid.gov The one-stop shop site for financial aid information.
  - Studentaid.gov/FAFSA Direct link to the FAFSA
  - Studentaid.gov/FSA-ID Direct link to the FSA ID
  - Studentaid.gov/help-center Information center
  - Federal Student Aid Info Center: 800-433-3243
- MySmartBorrowing.org
- Collegecost.ed.gov/net-price
- Fastweb.com
- EducationPlanner.org
- YouCanDealWithIt.com

### What Can You Do Now?

8

Visit College Websites

Create FSA ID & Complete the FAFSA

Explore Scholarships Utilize Net Price
Calculators
collegecost.ed.gov

Estimate Federal
Student Aid
studentaid.gov/aid-estimator

Talk About What is Affordable

## QUESTIONS?